

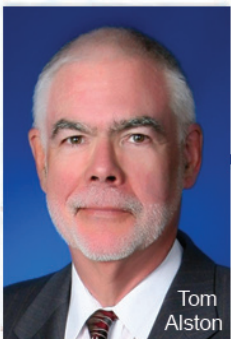
*Anyone can take you to dinner and buy you steak and wine, but I take them flying. Giving a client a ride in a helicopter is a very unique experience.*



Pablo V., a retail store owner in Southern California, says “I’m in the business of water sports, and I own motorcycle stores. Water-craft, ATVs, quads, SUVs, UTVs, we sell all those units. We needed an aircraft to go to all the shows, to all the races, and we take a lot of the clients to fly. The aircraft has been a tremendous aid to do a lot of business. Anyone can take you to dinner and buy you steak and wine, but I take them flying. Giving a client a ride in a helicopter is a very unique experience. It cuts a lot of time, and makes it very exclusive. You get to have one-on-one time with your client, where with a commercial airline, you couldn’t. It’s very useful in my business.”

“We go to races in the desert – Ensenada, Mexico and Baja, California – all those races are very difficult to get to. You can get to somewhere close by, but logistics is a problem. It saves me a tremendous amount of time, even with places that you could get to driving – it cuts the time in half. I can fly straight in.”

Pablo worked with Aero & Marine Tax Professionals, who got him an exemption on paying sales tax for the purchase of his helicopter. “What I liked about Aero & Marine Tax Professionals was a straightforward attitude, their not-giving-up attitude and the simplicity. I would absolutely recommend them! I already have,” concludes Pablo.



It's true! We've saved clients literally millions of dollars - I can guarantee you won't find anyone with more knowledge and experience. It pays to plan ahead so future aircraft or vessel acquisitions are properly structured. Plus, if you suspect the status of a purchase made anytime in the past 10 years - I will offer a free analysis of your situation. Go to [www.aeromarinetaxpros.com](http://www.aeromarinetaxpros.com) and simply fill in the appropriate form. Or call me personally at **916-691-9192, ext. 108**.

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